

The background of the slide is a digital-themed graphic. It features silhouettes of several people standing in a line, facing right. The silhouettes are filled with a pattern of binary code (0s and 1s). Behind the silhouettes, there are glowing lines and arcs, suggesting a network or data flow. The overall color palette is dark blue and black, with highlights of yellow and white from the glowing lines and text.

CIO CONNECT

# REDEFINE POSSIBLE

CIO CONNECT SUMMIT 2015  
Turkey, Eastern Europe, Africa, Middle East

## REPLATFORMING ORACLE

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EMC<sup>2</sup>

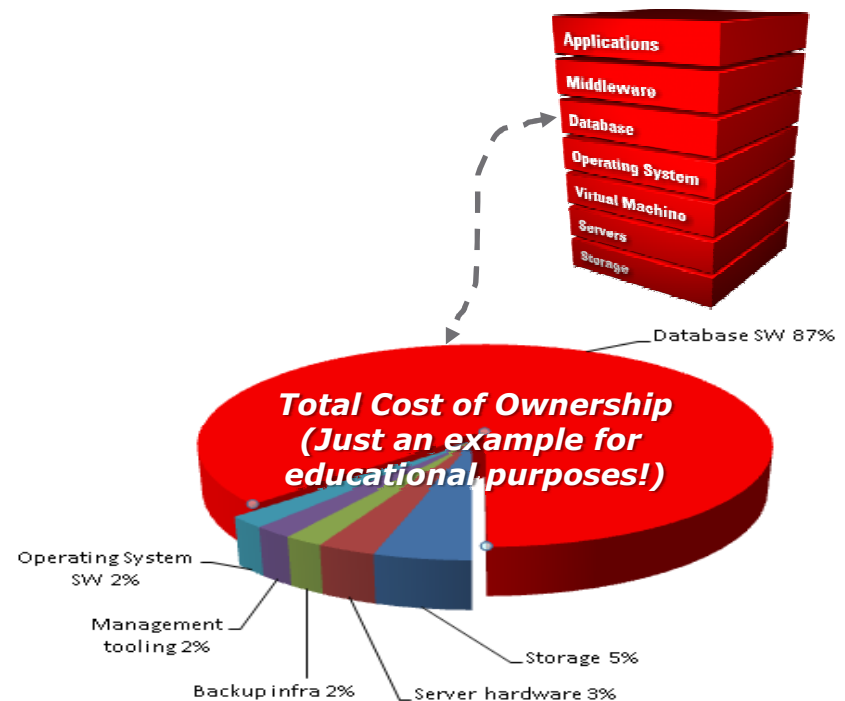
# Database replatforming: Goals

1. *Maximize use of license investment*
2. Maintain or (better even) improve performance
3. Reduce downtime / increase SLAs
4. Avoid Vendor lock-in
5. Simplify server & storage refresh cycles
6. Speed up provisioning of new databases
7. Improve security, compliance and auditing
8. Simplify management



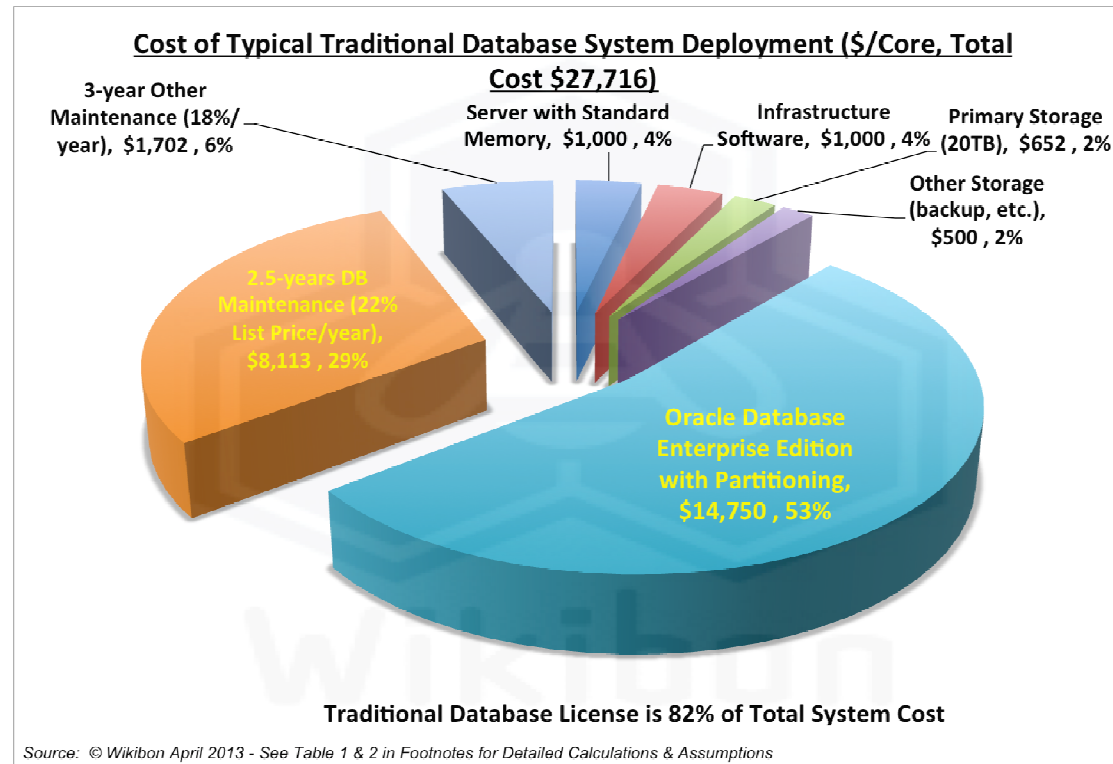
## Why look at licensing?

- Oracle DB licensing is expensive
  - Midsize server:  
HW ~ \$ 50,000  
SW ~ \$ 483,000 @ 50% discount  
5Y maintenance ~ \$531,000  
(Enterprise Ed + basic options)
- Large part of the TCO of a database infrastructure stack



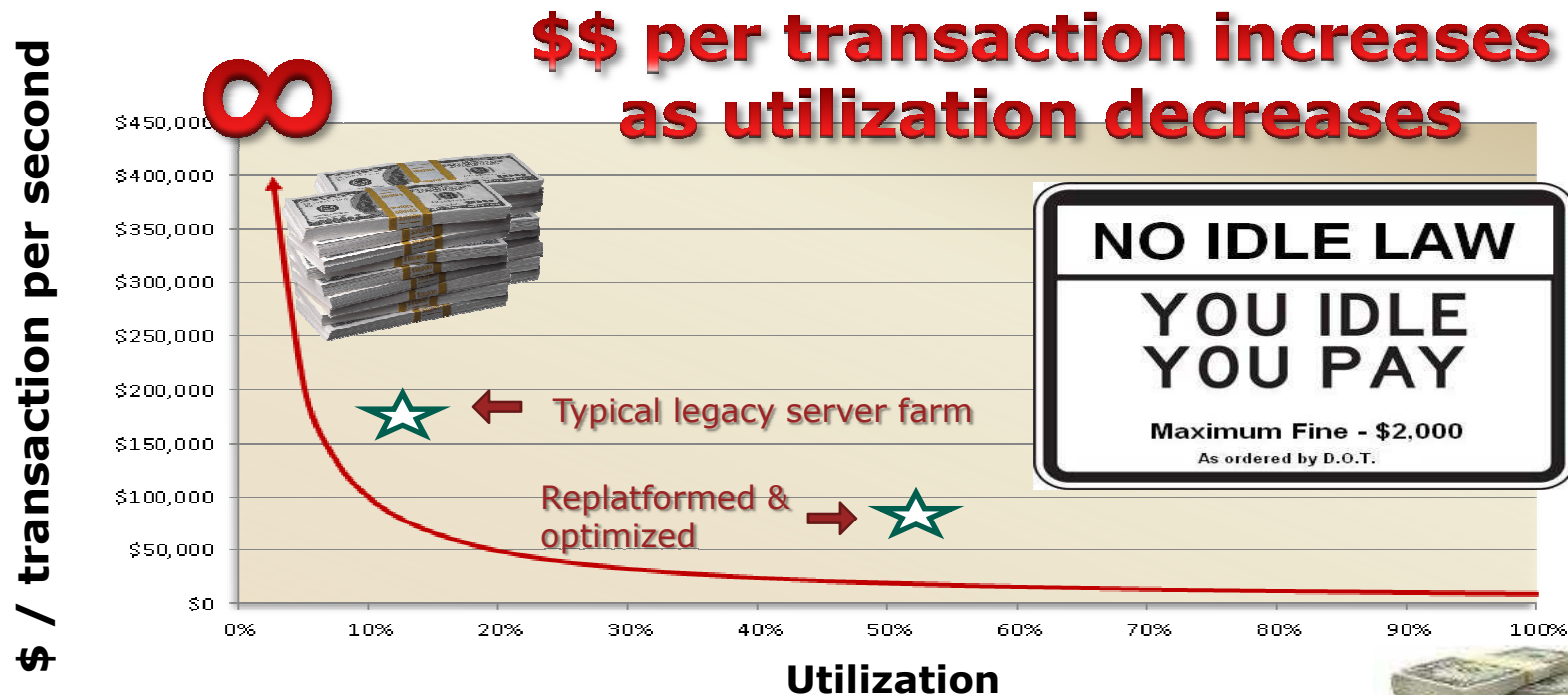
**If we can save 10% on db licenses...**  
**We easily justified 50% more expensive infrastructure**

# Validation: Wikibon Research

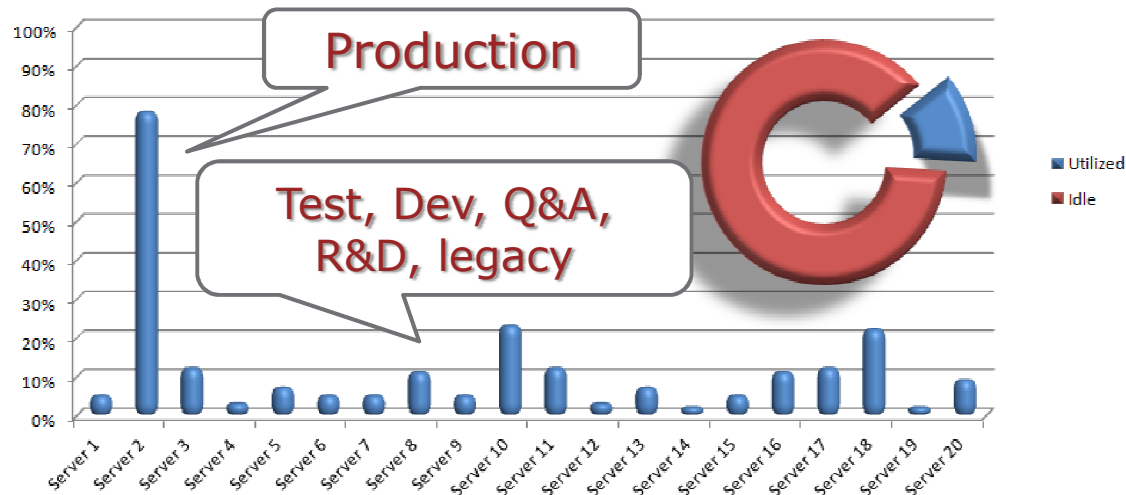


Wikibon Article: [Virtualization of Oracle Evolves to Best Practice for Production Systems](#)

# Transaction cost vs. utilization

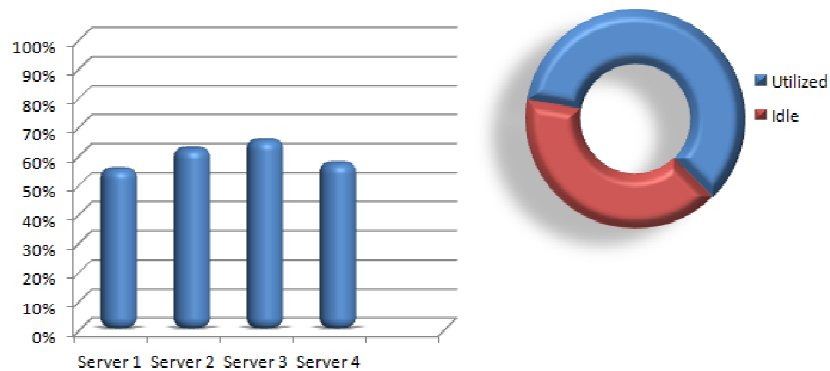


Cost per TPS for a four-node Oracle RAC 11g cluster running EE  
Software license cost: around \$2,200,000  
TPS: Around 4,000 at peak utilization



Typical legacy database server farm:

- Physically deployed
- Oversized
- Outdated platforms
- Very poor CPU utilization
- IO & CPU bottlenecks
- Servers running mix of:
  - Apps, middleware & DB
  - Tooling
  - Replication & Backup





Optimized database server farm:

- Virtualized
- Significantly less CPUs on Modern HW
- High average CPU utilization
- No I/O bottlenecks
- Sized correctly
- Servers running ONLY Oracle
- Minimal required licenses & options



# 5 steps to TCO reduction

Getting the best Return on Investment

1. Replatform for lowest \$ / transaction
  - And eliminate I/O problems, backup, etc → 
2. Virtualize servers to drive up CPU utilization
3. Remove unnecessary licensed options
  - Or go to different license model (i.e. Standard Edition)
4. Only run DB transactions on licensed CPU
5. Re-negotiate license contracts → 
  - Suspend maintenance, etc
  - Avoid non-compliance, audits, support issues, ...

## TCO reduction - other considerations

1. Virtualize servers - beware spreading Oracle indiscriminately across clusters
2. Try Standard Edition
3. Keep Oracle separate from other products
4. Analyse maintenance contracts
5. Consider Software Asset Management Programme to avoid non-compliance, audits and uninvited visits from Oracle





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